



# **Individual**

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# Individual - John Sample

The purpose of this report is to provide insights to your strengths and to help develop your self-awareness. This information can be useful in planning a self-improvement program for your personal growth.

# **REASONING ABILITY**

A measure of expected learning, reasoning and problem solving potential.

- You typically respond best to clear, concise, stepby-step instructions.
- You are better able to assimilate new information if given the opportunity to practice it in a realworld setting.
- You may frequently require additional clarification or instruction in order to perform difficult tasks.

# **TAKE CHARGE**

Tendency to strive for control of people and situations and to lead more than follow.

- You rarely feel the need to influence the direction of projects and other significant undertakings.
- You tend to be unassuming in your work, preferring to focus your efforts on lending support to your leaders.
- You may frequently hesitate to assert yourself, except perhaps in extreme situations.

# **ATTITUDE**

Tendency to have a positive or optimistic outlook regarding people and outcomes.

- You may question others' intentions until you get to know them better.
- You sometimes question the feasibility of new methods of accomplishing tasks.
- You may withhold trust in others until they have proven themselves to be trustworthy.



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#### **COMPETITIVENESS**

Tendency to work toward goals and to try to exceed others' performance.

# **MANAGEABILITY**

Tendency to follow policies, accept supervision and work within the rules.

# **PEOPLE CONTACT**

Tendency to be outgoing, people-oriented and to participate with others.

- You sometimes have difficulty accepting group decisions when your opinion differs from that of the group.
- You may prefer to work towards your own goals, even though they might occasionally be at odds with group goals.
- Occasionally, your willingness to challenge others' opinions may cause minor problems in group situations.
- You generally don't mind if your supervisor checks in with you regularly.
- You generally recognise the importance of rules and regulations and you heed them to a reasonable degree.
- You are usually receptive to supervision, but you occasionally question their opinions and decisions.
- Although you can easily initiate conversations with others, you are sometimes more reserved at large social functions.
- While you often have a fairly well-developed network of friends, you do not overly rely on social interaction.
- Although you generally enjoy working with others on projects, you do appreciate the chance to work alone on occasion.



#### **SENSE OF URGENCY**

Tendency to display stamina and an eagerness for immediate results.

# **RESILIENCE**

A measure of the ability to overcome setback and to persevere through difficult situations.

- You take pride in working to accomplish goals quickly, but you recognise the need for slowing down and recharging at times.
- You generally have a fast and steady work pace, but you may occasionally need time to refresh energy reserves when the workload is especially intense.
- You encounter minimal difficulty adapting to most work paces, except those that push the boundaries of normal stamina.
- You are usually glad to get up and give it another try when you discover a mistake you've made.
- You do not usually get discouraged easily.
- You may require occasional encouragement to see a difficult task through to completion.

# **OBJECTIVE JUDGEMENT**

Tendency to base decisions and actions on hard facts and information versus intuition.

- You tend to make decisions based on your instincts rather than objective information, even in high stake situations.
- You often make decisions and take action based on feelings and intuition, especially when little information exists.
- You are usually most influenced by intuition when taking action.

# **DECISIVENESS**

Tendency to make timely decisions and be willing to accept the risk.

- You are sometimes uncertain whether a decision was the right one.
- You have a tendency to reconsider options numerous times before making a final decision.
- You have a tendency to assess all relevant information thoroughly before making a decision even if it causes a delay.



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#### **INDEPENDENCE**

A measure of the way in which an individual prefers to receive direction and supervision.

- You typically work best when receiving direction and guidance from a supervisor.
- You generally appreciate receiving direction from others.
- You are not usually comfortable working without some level of direct supervision.

# FINANCIAL

Activities that involve the organisation or co-ordination of information, the processing of financial data, etc.

• You are motivated by work that involves such activities as record-keeping, monitoring information flow and analysing financial data.

# **TECHNICAL**

Activities that revolve around scientific and technical activities, research and intellectual skills.

• You enjoy activities that involve researching the theories and applications of various technologies.

# **PEOPLE SERVICE**

Activities that involve helping people, tending to the welfare of others, working with others, etc. • You strongly favour work that involves supporting others and assisting them in solving problems.

